Prerequisites: None
Instructor: Dr. Julie Ponesse
Office: O’Neill Ridley 157
Office hours: Wednesdays, 10-12 a.m.
Email: jponesse@alumni.uwo.ca
Class time: M 6-9 p.m.
Class location: HC-W12
Course content: OWLSakai

**COURSE DESCRIPTION:**
Business ethics is the study of business situations, activities and decisions where issues of right and wrong arise. Rarely are these issues simple or straightforward. But while there are no easy answers, there are better or worse ones. We study business ethics to develop tools that help us justify the claim that certain decisions should be evaluated as ethical or unethical, or right or wrong. We will spend the next twelve weeks developing tools to think about business ethics productively.

**LEARNING OBJECTIVES:**
By the end of this course, students should have a better grasp of the nature and practice of business ethics, which will be helpful in taking a position on ethical issues in the marketplace. Students will also have the opportunity to develop analytic and communication skills that can be applied in other contexts. Specifically, students should be able to:

- Identify, describe and apply key business ethics concepts
- Identify morally relevant factors in a business case from the perspective of different stakeholders, and derive ethical guidelines to aid in decision-making
- Defend ethical recommendations in a way that concedes their strengths and limitations, and apply them to similar actual and hypothetical business cases
- Paraphrase business ethics arguments and assess their merits
- Research and write a concise position on a current issue in business ethics

**TEXT:**

**COURSE REQUIREMENTS:**
The following course requirements will help you achieve the above objectives, and they will be used to give you feedback on your progress. All marks will be posted to OWL as they are compiled, and papers will be returned within two weeks of submission.

1. **Writing assignment** *(due Nov. 20)* 30%
2. **Mid-term test** *(Oct. 23)* 30%
3. **Final exam** (cumulative) 40%

**1. Writing Assignment**
You will be given one writing assignment that will ask you to comment critically on a case by applying the ethical principles and methods of analysis developed in the course. The assignment will give you the chance to develop your own view on the issues discussed in the course, and it will help you to develop critical thinking and writing skills. The essay assignment will be distributed in class well in advance of the due date.

**2. Mid-term test**
There will be a mid-term test during class time on **October 23**. The test will be composed of 3 parts: 10 true/false questions, 10 multiple choice questions, and two short (roughly, half a page) essay questions. The test will cover material from course lectures and assigned readings. I will provide sample questions and answers early in the semester so everyone knows what type of questions to expect.

**3. Final exam**
The final exam will occur during the final exam period. The exam format will resemble that of the mid-term test except there will be twice as many true/false and multiple choice questions.

**Late Penalty**
Essay assignments submitted after the deadline will receive a 5%/day (weekend to count for 1 day) late penalty.

<table>
<thead>
<tr>
<th>Week and Topic</th>
<th>Reading (all from course text)</th>
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<tbody>
<tr>
<td>Week 1 (Sept. 11) <em>Introduction to Ethical Reasoning in Business</em></td>
<td>No reading</td>
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<tr>
<td>Week and Topic</td>
<td>Reading (all from course text)</td>
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| Week 2 (Sept. 18)  
*Ethical Reasoning in Business cont.’d* | Chapter 1, pp. 1-10, 12-25, 40-45 |
| Week 3 (Sept. 25)  
*Dirty Hands* | Chapter 2, pp. 48-63 |
| Week 4 (Oct. 2)  
*Stakeholders* | Chapter 3, pp. 68-75 |
| **October 9-13: Thanksgiving and Fall Reading Break; no class** | |
| Week 5 (Oct. 16)  
*Marketing and Advertising Ethics* | Chapter 5, pp. 109-124 |
| Week 6 (Oct. 23) | **Mid-term test**  
(No reading) |
| Week 7 (Oct. 30)  
*Equal Opportunity, Discrimination, and Affirmative Action* | Chapter 6, pp. 134-152 |
| Week 8 (Nov. 6)  
*Whistleblowing* | Chapter 7, pp. 153-163 |
| Week 9 (Nov. 13)  
*Corporate Governance* | Chapter 8, pp. 170-179 |
| Week 10 (Nov. 20)  
*The Environment* | **Writing assignment due**  
Chapter 11, pp. 245-267 |
| Week 11 (Nov. 27)  
*International Business Ethics* | Chapter 12, pp. 271-286 |
| Week 12 (Dec. 4)  
*Course Review and Exam Information* | No reading |
Appendix to Course Outlines

**Prerequisite Information**
Students are responsible for ensuring that they have successfully completed all course prerequisites. Unless you have either the requisites for this course or written special permission from your Provost and Dean to enrol in it, you may be removed from this course and it will be deleted from your record. This decision may not be appealed. You will receive no adjustment to your fees in the event that you are dropped from a course for failing to have the necessary prerequisites.

**Conduct of Students in Classes, Lectures, and Seminars**
Membership in the community of Huron University College and the University of Western Ontario implies acceptance by every student of the principle of respect for the rights, responsibilities, dignity and well-being of others and a readiness to support an environment conducive to the intellectual and personal growth of all who study, work and live within it. Upon registration, students assume the responsibilities that such registration entails. The academic and social privileges granted to each student are conditional upon the fulfillment of these responsibilities.

In the classroom, students are expected to behave in a manner that supports the learning environment of others. Students can avoid any unnecessary disruption of the class by arriving in sufficient time to be seated and ready for the start of the class, by remaining silent while the professor is speaking or another student has the floor, and by taking care of personal needs prior to the start of class. If a student is late, or knows that he/she will have to leave class early, be courteous: sit in an aisle seat and enter and leave quietly.

Please see the Code of Student Rights and Responsibilities at:
http://www.huronuc.ca/CurrentStudents/StudentLifeandSupportServices/StudentDiscipline

**Technology**
It is not appropriate to use technology (such as, but not limited to, laptops, cell phones) in the classroom for non-classroom activities. Such activity is disruptive and is distracting to other students and to the instructor, and can inhibit learning. Students are expected to respect the classroom environment and to refrain from inappropriate use of technology and other electronic devices in class.

**Academic Accommodation for Medical/Non-Medical Grounds**
Students who require special accommodation for tests and/or other course components must make the appropriate arrangements with the Student Development Centre (SDC). Further details concerning policies and procedures may be found at:
http://www.sdc.uwo.ca/ssd/?requesting_acc

(a) **Medical Grounds for assignments worth 10% or more of final grade:** Go Directly to Academic Advising

University Senate policy, which can be found at
appealable to accommodation. That the below, consult assignment(s).

agreement medical documentation. medical instructor documentation.

advisors, course When and where instructor presence supporting contact

Senate students, requires an the instructor. The advisor, be

The medical student consults the medical student. The instructor

Late student seeks accommodation on medical grounds for assignments worth 10% or more of the final grade be made directly to the academic advising office of the home faculty (for Huron students, the “home faculty” is Huron), with supporting documentation in the form (minimally) of the Senate-approved Student Medical Certificate found at: http://www.uwo.ca/univsec/pdf/academic_policies/appeals/medicalform_15JUN.pdf.

The documentation is submitted in confidence and will not be shown to instructors. The advisors will contact the instructor when the medical documentation is received, and will outline the severity and duration of the medical challenge as expressed on the Student Medical Certificate and in any other supporting documentation. The student will be informed that the instructor has been notified of the presence of medical documentation, and will be instructed to work as quickly as possible with the instructor on an agreement for accommodation. The instructor will not normally deny accommodation where appropriate medical documentation is in place and where the duration it describes aligns with the due date(s) of assignment(s). Before denying a request for accommodation on medical grounds, the instructor will consult with the Provost and Dean. The instructor’s decision is appealable to the Provost and Dean.

(b) Accommodation on Medical Grounds for assignments worth less than 10% of final grade: Consult Instructor Directly

When seeking accommodation on medical grounds for assignments worth less than 10% of the final course grade, the student should contact the instructor directly. The student need only share broad outlines of the medical situation. The instructor may require the student to submit documentation to the academic advisors, in which case she or he will advise the student and inform the academic advisors to expect documentation. The instructor may not collect medical documentation. The advisors will contact the instructor when the medical documentation is received, and will outline the severity and duration of the medical challenge as expressed on the Student Medical Certificate and in any other supporting documentation. The student will be informed that the instructor has been notified of the presence of medical documentation, and will be instructed to work as quickly as possible with the instructor on an agreement for accommodation. The instructor will not normally deny accommodation where appropriate medical documentation is in place and where the duration it describes aligns with the due date(s) of assignment(s). Before denying a request for accommodation on medical grounds, the instructor will consult with the Provost and Dean. The instructor’s decision is appealable to the Provost and Dean.

(c) Non-medical Grounds: Consult Instructor Directly

Where the grounds for seeking accommodation are not medical, the student should contact the instructor directly. Late penalties may apply at the discretion of the instructor. Apart from the exception noted below, academic advisors will not be involved in the process of accommodation for non-medical reasons.

Where a student seeks accommodation on non-medical grounds where confidentiality is a concern, the student should approach an academic advisor with any documentation available. The advisors will contact the instructor after the student’s request is received, and will outline the severity and duration of the challenge without breaching confidence. The student will be informed that the instructor has been notified that significant circumstances are affecting or have affected the student’s ability to complete work, and the student will be instructed to work as quickly as possible with the instructor on an agreement for accommodation. Before denying a request for accommodation where documentation has been submitted to an academic advisor, the instructor will consult with the Provost and Dean. The instructor’s decision is appealable to the Provost and Dean.
Statement on Academic Offences
Scholastic offences are taken seriously and students are directed to read the appropriate policy, specifically, the definition of what constitutes a Scholastic Offence, at the following Web site: http://www.uwo.ca/univsec/pdf/academic_policies/appeals/scholastic_discipline_undergrad.pdf

Statement on Academic Integrity
The International Centre for Academic Integrity defines academic integrity as "a commitment, even in the face of adversity, to five fundamental values: honesty, trust, fairness, respect, and responsibility. From these values flow principles of behaviour that enable academic communities to translate ideals to action." (CAI Fundamental Values Project, 1999).
A lack of academic integrity is indicated by such behaviours as the following:
Cheating on tests;
Fraudulent submissions online;
Plagiarism in papers submitted (including failure to cite and piecing together unattributed sources);
Unauthorized resubmission of course work to a different course;
Helping someone else cheat;
Unauthorized collaboration;
Fabrication of results or sources;
Purchasing work and representing it as one’s own.

Academic Integrity: Importance and Impact
Being at university means engaging with a variety of communities in the pursuit and sharing of knowledge and understanding in ways that are clear, respectful, efficient, and productive. University communities have established norms of academic integrity to ensure responsible, honest, and ethical behavior in the academic work of the university, which is best done when sources of ideas are properly and fully acknowledged and when responsibility for ideas is fully and accurately represented.

In the academic sphere, unacknowledged use of another’s work or ideas is not only an offence against the community of scholars and an obstacle to academic productivity. It may also be understood as fraud and may constitute an infringement of legal copyright.

A university is a place for fulfilling one's potential and challenging oneself, and this means rising to challenges rather than finding ways around them. The achievements in an individual’s university studies can only be fairly evaluated quantitatively through true and honest representation of the actual learning done by the student. Equity in assessment for all students is ensured through fair representation of the efforts by each.

Acting with integrity at university constitutes a good set of practices for maintaining integrity in later life. Offences against academic integrity are therefore taken very seriously as part of the university's work in preparing students to serve, lead, and innovate in the world at large.

A university degree is a significant investment of an individual’s, and the public’s, time, energies, and resources in the future, and habits of academic integrity protect that investment by preserving the university’s reputation and ensuring public confidence in higher education.

Students found guilty of plagiarism will suffer consequences ranging from a grade reduction to failure in the course to expulsion from the university. In addition, a formal letter documenting the offence will be filed in the Provost and Dean’s Office, and this record of the offence will be retained
in the Provost and Dean’s Office for the duration of the student’s academic career at Huron University College.

All required papers may be subject to submission for textual similarity review to the commercial plagiarism detection software under license to the University for the detection of plagiarism. All papers submitted for such checking will be included as source documents in the reference database for the purpose of detecting plagiarism of papers subsequently submitted to the system. Use of the service is subject to the licensing agreement, currently between The University of Western Ontario and Turnitin.com.

Computer-marked multiple-choice tests and/or exams may be subject to submission for similarity review by software that will check for unusual coincidences in answer patterns that may indicate cheating.

Personal Response Systems (“clickers”) may be used in some classes. If clickers are to be used in a class, it is the responsibility of the student to ensure that the device is activated and functional. Students must see their instructor if they have any concerns about whether the clicker is malfunctioning. Students must use only their own clicker. If clicker records are used to compute a portion of the course grade:
- the use of somebody else’s clicker in class constitutes a scholastic offence,
- the possession of a clicker belonging to another student will be interpreted as an attempt to commit a scholastic offence.

**Policy on Special Needs**
Students who require special accommodation for tests and/or other course components must make the appropriate arrangements with the Student Development Centre (SDC). Further details concerning policies and procedures may be found at:
http://www.sdc.uwo.ca/ssd/?requesting_acc

**Attendance Regulations for Examinations**
A student is entitled to be examined in courses in which registration is maintained, subject to the following limitations:
1) A student may be debarred from writing the final examination for failure to maintain satisfactory academic standing throughout the year.
2) Any student who, in the opinion of the instructor, is absent too frequently from class or laboratory periods in any course will be reported to the Provost and Dean of the Faculty offering the course (after due warning has been given). On the recommendation of the Department concerned, and with the permission of the Provost and Dean of that Faculty, the student will be debarred from taking the regular examination in the course. The Provost and Dean of the Faculty offering the course will communicate that decision to the Provost and Dean of the Faculty of registration.

**Class Cancellations**
In the event of a cancellation of class, every effort will be made to post that information on the Huron website, http://www.huronuc.ca/AccessibilityInfo (“Class Cancellations”).

**Mental Health @ Western**
Students who are in emotional/mental distress should refer to Mental Health @ Western http://www.uwo.ca/uwocom/mentalhealth/ for a complete list of options about how to obtain help.

**Academic Advising**
For advice on course selections, degree requirements, and for assistance with requests for medical accommodation [see above], students should contact an Academic Advisor in Huron’s Student Support Services (huronsss@uwo.ca). An outline of the range of services offered is found on the Huron website at: http://www.huronuc.ca/CurrentStudents/AcademicAdvisorsandServices

Department Chairs and Program Directors and Coordinators are also able to answer questions about their individual programs. Their contact information can be found on the Huron website at: http://www.huronuc.ca/Academics/FacultyofArtsandSocialScience