

HURON UNIVERSITY COLLEGE  
DEPARTMENT OF FRENCH AND ASIAN STUDIES

**Chinese 3341B 550: Business Chinese 2**  
**January – April 2023**

**BASIC COURSE INFORMATION**

Class times and location:

Monday & Wednesday 9:30 am – 11:30 am in HC Classroom W108

Instructor: Dr. Clare Gordon (傅守超)

Office Room: HC A11

Telephone: 519-438-7224, ext. 228

E-mail address: cgordon@huron.uwo.ca

Office Hours: Tuesday 11:30 am – 12:20 pm, or by appointment.

**COURSE DESCRIPTION**

本课是一门高年级商务汉语课。课程在内容上使用商务题材的载体与现实的“商务”世界相联系，帮助学生提高运用汉语去解决实际问题的能力，包括通过汉语获取信息的能力和使用汉语完成特定任务的能力，在提供系统语言训练的同时着重加强对学生语言学习能力的培养。

**Calendar Description.** This course is intended for students who can read and write Modern Standard Chinese. Students will study business terms, communication styles and formats, and acquire linguistic and cultural knowledge for conducting business in Chinese. Students will develop competence through practical experience in reading and writing market reports and analysing contracts.

**COURSE LEARNING OBJECTIVES**

This course aims at helping students to develop both linguistic skills and cultural knowledge in business Chinese. It focuses on developing these competencies as required in successful business relationships. Upon completion of this course, a student will have:

- 1) Acquired an enriched Chinese business vocabulary;
- 2) Gained familiarity with different styles of language in various business activities;
- 3) Expanded their skills to carry on discussions of business issues in standard Chinese;
- 4) Developed confidence in effective use of standard Chinese in the sphere of business;
- 5) Acquired knowledge of the methods and styles of business communication and translation.

**DESCRIPTION OF CLASS METHODS**

An intensive, advanced-level language course, it is organized into lectures and discussions as well as exercises with simulated real-world tasks connecting the classroom to China's current business environment. Students absorb texts which provide essential information

about common business topics in relatively formal language, along with samples of oral applications in business-relevant interpersonal communication. Students are invited to work individually and in groups to complete realistic language tasks to learn new aspects of language use in business contexts. Emphasis is given to a skill-development approach for habits that will support continuous learning in students' careers.

## **TEXTBOOKS AND OTHER REQUIRED RESOURCES**

### **Required Textbook available for purchase at the University Book Store**

Chen, Qinghai, et al., *The Routledge Course in Business Chinese* 《求实商务汉语》, 2<sup>nd</sup> edition. London and New York: Routledge, 2019. ISBN 9781138479272

**Supplementary materials** available through the textbook companion website and on the course OWL site.

## **METHOD OF EVALUATION/ASSESSMENT**

### **Preparation and Participation                      10% (Every Class)**

This entails class attendance and satisfactory completion within specified time periods of all required in-class work plus the reading and writing exercises as assigned by the instructor. Class participants are advised to form groups of four students each, and to work on all assignments together. Prior to the due date of each assignment, advise the instructor if you are having problems completing any exercise on time. If you miss a class due to a minor illness or other problems, it is your responsibility to cover any readings to keep up with the class.

### **In-class Quizzes    30% (6 x5%)**

These very brief quizzes will be conducted at any time during class, on either Monday or Wednesday, to test skills in one or more of short answer, multiple-choice, or reading comprehension, related to the lesson materials covered in the previous week. Any missed quizzes will be reweighted to the final exam for documented medical and emergency reasons only.

### **Written Task    20%**

The Written Task is a report of about 600 Chinese characters in the required format. The subject of the report and other details will be provided in class, as will reference to suggested online sources. The Written Task assignment must be submitted by the beginning of class on Wednesday, March 1, 2023. To ensure fairness that all students have the same amount of time to prepare their assignments, submissions received after the deadline are considered late by one day. A late penalty of 10% will be applied for initial lateness and for each calendar day late after up to seven days. Submission more than one week late will not be accepted for course credit.

### **Final Examination (2 hours)                              40%**

Format of the examination will be reading comprehension of passages in Chinese and brief discussions of questions chosen from the exercises. Further details available in class.

## TENTATIVE SCHEDULE OF CLASSES AND ASSIGNMENTS

Winter 2023

	CLASSES	ASSIGNMENTS
<b>WEEK 1</b> (Jan. 9&11)	Preparatory Lesson Lesson 7 所有制与经营方式	Prerequisite Check
<b>WEEK 2</b> (Jan. 16&18)	Lesson 7 所有制与经营方式	Business Chinese warm-up
<b>WEEK 3</b> (Jan. 23&25)	Lesson 8 经济衰退与通货膨胀	Writing Style and Tone
<b>WEEK 4</b> (Jan. 30&Feb. 1)	Lesson 8 经济衰退与通货膨胀	Quiz 1
<b>WEEK 5</b> (Feb. 6&8)	Lesson 9 税收	Quiz 2
<b>WEEK 6</b> (Feb. 13&15)	Lesson 9 税收	Quiz 3
(Feb. 20&22)	<i>No Classes</i>	<i>Reading Week</i>
<b>WEEK 7</b> (Feb. 27&Mar. 1)	Lesson 10 个人理财与保险	Written Task
<b>WEEK 8</b> (Mar. 6&8)	Lesson 10 个人理财与保险	China Day (March 9, 2:30pm-4:30pm) 中国日活动 (March 8 换课; Details in-class)
<b>WEEK 9</b> (Mar. 13&15)	Lesson 11 知识产权	Quiz 4
<b>WEEK 10</b> (Mar. 20&22)	Lesson 11 知识产权	Quiz 5
<b>WEEK 11</b> (Mar. 27&29)	Lesson 12 商业道德与社会责任	Quiz 6
<b>WEEK 12</b> (Apr. 3&5)	Lesson 12 商业道德与社会责任	
<b>WEEK 13</b>	Review	Best wishes on your final exam!

(Apr. 10)

总复习



## **Appendix to Course Outlines: Academic Policies & Regulations Fall/Winter 2022-2023**

Huron will continue to follow the guidance of public health and government officials. It is anticipated that there will be no disruptions to in-person instruction. This is subject to change.

### **Student Code of Conduct**

Membership in the community of Huron University College and Western University implies acceptance by every student of the principle of respect for the rights, responsibilities, dignity and well-being of others and a readiness to support an environment conducive to the intellectual and personal growth of all who study, work and live within it. Upon registration, students assume the responsibilities that such registration entails. While in the physical or online classroom, students are expected to behave in a manner that supports the learning environment of others. Please review the Student Code of Conduct at:

<https://huronatwestern.ca/sites/default/files/Res%20Life/Student%20Code%20of%20Conduct%20-%20Revised%20September%202019.pdf>.

### **Prerequisite and Antirequisite Information**

Students are responsible for ensuring that they have successfully completed all course prerequisites and that they have not completed any course antirequisites. Unless you have either the requisites for this course or written special permission from your Dean to enroll in it, you may be removed from this course and it will be deleted from your record. This decision may not be appealed. You will receive no adjustment to your fees in the event that you are dropped from a course for failing to have the necessary prerequisites.

### **Attendance Regulations for Examinations**

A student is entitled to be examined in courses in which registration is maintained, subject to the following limitations:

- 1) A student may be debarred from writing the final examination for failure to maintain satisfactory academic standing throughout the year.
- 2) Any student who, in the opinion of the instructor, is absent too frequently from class or laboratory periods in any course will be reported to the Dean of the Faculty offering the course (after due warning has been given). On the recommendation of the Department concerned, and with the permission of the Dean of that Faculty, the student will be debarred from taking the regular examination in the course. The Dean of the Faculty offering the course will communicate that decision to the Dean of the Faculty of registration.

Review the policy on Attendance Regulations for Examinations here: [Academic Calendar - Western University \(uwo.ca\)](#)

### **Statement on Academic Offences**

Scholastic offences are taken seriously and students are directed to read the appropriate policy, specifically, the definition of what constitutes a Scholastic Offence, at the following website: [Academic Calendar - Western University \(uwo.ca\)](http://www.uwo.ca/academiccalendar/) . The appeals process is also outlined in this policy as well as more generally at the following website:

[https://www.uwo.ca/univsec/pdf/academic\\_policies/appeals/appealsundergrad.pdf](https://www.uwo.ca/univsec/pdf/academic_policies/appeals/appealsundergrad.pdf).

### **Turnitin.com**

All required papers may be subject to submission for textual similarity review to the commercial plagiarism detection software under license to the University for the detection of plagiarism. All papers submitted for such checking will be included as source documents in the reference database for the purpose of detecting plagiarism of papers subsequently submitted to the system. Use of the service is subject to the licensing agreement, currently between The University of Western Ontario and Turnitin.com (<http://www.turnitin.com>).

### **Statement on Use of Electronic Devices**

It is not appropriate to use electronic devices (such as, but not limited to, laptops, tablets, cell phones) in the classroom for non-classroom activities. Such activity is disruptive and distracting to other students and to the instructor, and can inhibit learning. Students are expected to respect the classroom environment and to refrain from inappropriate use of technology and other electronic devices in class.

### **Statement on Use of Personal Response Systems (“Clickers”)**

Personal Response Systems (“clickers”) may be used in some classes. If clickers are to be used in a class, it is the responsibility of the student to ensure that the device is activated and functional. Students must see their instructor if they have any concerns about whether the clicker is malfunctioning. Students must use only their own clicker. If clicker records are used to compute a portion of the course grade:

- the use of somebody else’s clicker in class constitutes a scholastic offence
- the possession of a clicker belonging to another student will be interpreted as an attempt to commit a scholastic offence.

### **Academic Consideration for Missed Work**

All students pursuing academic consideration, regardless of type, must contact their instructors no less than 24 hours following the end of the period of absence to clarify how they will be expected to fulfill the academic responsibilities missed during their absence. **Students are reminded that they should consider carefully the implications of postponing tests or midterm exams or delaying submission of work, and are encouraged to make appropriate decisions based on their specific circumstances.**

Students who have conditions for which academic accommodation is appropriate, such as disabilities or ongoing or chronic health conditions, should work with Accessible Education Services to determine appropriate forms of accommodation. Further details concerning policies and procedures may be found at: <http://academicsupport.uwo.ca/>.

### **Policy on Academic Consideration for a Medical/ Non-Medical Absence**

- (a) Consideration on **Medical Grounds** for assignments worth *less than 10%* of final grade:  
**Consult Instructor Directly and Contact Academic Advising**

When seeking consideration on **medical grounds** for assignments worth *less than 10%* of the final course grade, the student should contact the instructor directly. The student need only share broad outlines of the medical situation. The instructor **may** require the student to submit documentation to the academic advisors, in which case she or he will advise the student and inform the academic advisors to expect documentation. If documentation is requested, the student will need to complete and submit the **Student Medical Certificate**. The instructor may **not** collect medical documentation. The advisors will contact the instructor when the medical documentation is received, and will outline the severity and duration of the medical challenge as expressed on the Student Medical Certificate and in any other supporting documentation. The student will be informed that the instructor has been notified of the presence of medical documentation, and will be instructed to work as quickly as possible with the instructor on an agreement for accommodation.

**b) Medical Grounds for assignments worth 10% or more of final grade: Go Directly to Academic Advising**

University Senate policy, which can be found at [Academic Calendar - Western University \(uwo.ca\)](https://www.uwo.ca/academic_calendar) requires that all student requests for accommodation on medical grounds for assignments worth 10% or more of the final grade be made directly to the academic advising office of the home faculty (for Huron students, the “home faculty” is Huron), with supporting documentation in the form (minimally) of the Senate-approved Student Medical Certificate found at: [https://www.uwo.ca/univsec/pdf/academic\\_policies/appeals/medicalform.pdf](https://www.uwo.ca/univsec/pdf/academic_policies/appeals/medicalform.pdf).

The documentation is submitted in confidence and will not be shown to instructors. The advisors will contact the instructor when the medical documentation is received, and will outline the severity and duration of the medical challenge as expressed on the Student Medical Certificate and in any other supporting documentation. The student will be informed that the instructor has been notified of the presence of medical documentation, and will be instructed to work as quickly as possible with the instructor on an agreement for accommodation. The instructor will not normally deny accommodation where appropriate medical documentation is in place and where the duration it describes aligns with the due date(s) of assignment(s). Before denying a request for accommodation on medical grounds, the instructor will consult with the Dean. The instructor’s decision is appealable to the Dean.

**c) Consideration on Non-Medical Grounds: Consult Huron Support Services/Academic Advising, or email [huronsss@uwo.ca](mailto:huronsss@uwo.ca).**

Students seeking academic consideration for a **non-medical** absence (e.g. varsity sports, religious, compassionate, or bereavement) will be required to provide appropriate documentation. All consideration requests must include a completed **Consideration Request Form**. Late penalties may apply at the discretion of the instructor.

Please review the full policy on Academic Consideration for medical and non-medical absence at: [accommodation\\_medical.pdf \(uwo.ca\)](https://www.uwo.ca/academic_calendar/academic_consideration_medical.pdf). Consult **Huron Academic Advising** at [huronsss@uwo.ca](mailto:huronsss@uwo.ca) for any further questions or information.

**Support Services**

For advice on course selections, degree requirements, and for assistance with requests for medical accommodation, students should email an Academic Advisor in Huron’s Student Support Services at

[huronsss@uwo.ca](mailto:huronsss@uwo.ca). An outline of the range of services offered is found on the Huron website at: <https://huronatwestern.ca/student-life/student-services/>.

Department Chairs, Program Directors and Coordinators are also able to answer questions about individual programs. Contact information can be found on the Huron website at: <https://huronatwestern.ca/contact/faculty-staff-directory/>.

If you think that you are too far behind to catch up or that your workload is not manageable, you should consult your Academic Advisor. If you are considering reducing your workload by dropping one or more courses, this must be done by the appropriate deadlines. Please refer to the Advising website, <https://huronatwestern.ca/student-life/student-services/academic-advising/> or review the list of official Sessional Dates on the Academic Calendar, available here: <http://www.westerncalendar.uwo.ca/SessionalDates.cfm>.

You should consult with the course instructor and the Academic Advisor who can help you consider alternatives to dropping one or more courses. Note that dropping a course may affect OSAP and/or Scholarship/Bursary eligibility.

Huron Student Support Services: <https://huronatwestern.ca/student-life/student-services/> Office of the Registrar: <https://registrar.uwo.ca/>  
Student Quick Reference Guide: <https://huronatwestern.ca/student-life/student-services/#1> Academic Support & Engagement: <http://academicsupport.uwo.ca/>  
Huron University College Student Council: <https://huronatwestern.ca/student-life/beyond-classroom/hucsc/>  
Western USC: <http://westernusc.ca/your-services/#studentservices>

### **Wellness and Health Supports at Huron and Western**

University students may encounter setbacks from time to time that can impact academic performance. Huron offers a variety of services that are here to support your success and wellbeing. All Huron staff and faculty have received training on responding to disclosures of Gender-Based Sexual Violence (GBSV); students should know that the Community Safety Office is a resource for survivors, providing support and, if desired, guidance while referring them to the further supports that they may require. Please visit <https://huronatwestern.ca/student-life-campus/student-services/wellness-safety> for more information or contact staff directly:

Wellness Services:

[huronwellness@huron.uwo.ca](mailto:huronwellness@huron.uwo.ca) Community

Safety Office: [safety@huron.uwo.ca](mailto:safety@huron.uwo.ca)

Additional supports for Health and Wellness may be found and accessed at Western through, <https://www.uwo.ca/health/>.

Western Calendar - Policy Pages -  
[Academic Calendar - Western University \(uwo.ca\)](#)