MOS 3321G Consumer Behavior
Course Outline: Winter 2022

Course delivery with respect to the COVID-19 pandemic

Although the intent is for this course to be delivered in-person, the changing COVID-19 landscape may necessitate some or all of the course to be delivered online, either synchronously (i.e., at the times indicated in the timetable) or asynchronously (e.g., posted on OWL for students to view at their convenience). The grading scheme will not change. Any assessments affected will be conducted online as determined by the course instructor.

1. Basic Course Information:

1.1 Scheduled Class Location and Time: Tuesdays 12:30 - 2:30pm EST, Thursdays 12:30 - 1:30pm EST; online / HC-H220

1.2 Contact Information:
Instructor: Matthew Maxwell-Smith, PhD
Office Hours: Fridays 11am-12pm EST, or by appointment.
Phone: n/a; e-mail is the best way to contact me
Email: mmaxwel3@uwo.ca
Website Address: http://owl.uwo.ca/portal

2. Calendar Description

2.1 Course Description:
This course focuses on understanding and predicting consumer behavior by integrating theories from psychology, sociology, anthropology and economics. Emphasis will be on how behavior is shaped by internal and external influences.

3 lecture hours, 0.5 course

Prerequisite(s): MOS 2320A/B or MOS 3320A/B and enrollment in 3rd or 4th year of BMOS
2.2 Senate Regulations

Senate Regulations state, “Students are responsible for ensuring that they have successfully completed all course prerequisites. If you do not have the prerequisites for this course, and you do not have written special permission from your Dean to enroll in this course, you will be removed from this course and it will be deleted from your record. This decision may not be appealed. You will receive no adjustment to your fees in the event that you are dropped from a course for failing to have the necessary prerequisites.”

3. Course Learning Objectives

Consumer decision-making is often complex and far from rational. This course focuses on understanding and predicting consumer behavior by integrating theories from psychology, sociology, anthropology and economics. Topics include the importance of consumer behavior and research; internal influences such as motivation and involvement, personality, self-image, life-style, perception, learning, attitude formation and change, and communication; external influences such as culture, subculture, social class, reference groups and family, and the diffusion of innovations; and consumer decision making.

3.1 Learning Outcomes

By the end of this course, students should be able to:

- Identify the key terms, concepts, and theories of consumer behaviour
- Evaluate the principal theories of consumer behaviour; critically assess strengths, limitations, and applications
- Apply consumer behaviour concepts to real world marketing problems and develop better marketing programs and strategies to influence those behaviours
- Analyze the current trends in consumer behaviour; and apply them to the marketing of an actual product or service.
- Use consumer behaviour methods and basic data-analytic tools to inform decision-making within the context of real-world marketing problems

4. Course Plan and Format

4.1 Course Plan

Successful marketing begins and ends with understanding consumers—from determining their needs and wants to delivering consumer satisfaction. Marketing would be relatively easy if all consumers responded the same way. In fact, even the same individual consumer can behave in an inconsistent manner. Consumer behaviour is complex and predicting it is difficult.

The course begins by investigating internal influences on consumer behaviours. We look at perception, theories of learning and motivation, self-concept and values, as well as personality and lifestyles. We then consider the key roles played by attitudes on consumer behaviour, how attitudes are formed, and how attitudes can be changed. Next, we examine individual decision-making and how other individuals, groups, families, as well as situational factors combine to influence the consumer. In the latter part of the course we shift our focus to understanding consumer behaviour at the group level. Here we consider socio-demographic predictors of behaviour, various subcultures of consumers residing within and outside of Canada, and the critical roles played by culture on consumer behaviour. We conclude with special topics that
have received a lot of recent attention in consumer behaviour, such as political ideology, big data, and environmentally sustainable consumption. The course will also cover the research methods and critical thinking skills used to study consumer behaviour.

In our lectures we will cover concepts and theories of consumer behaviour as mentioned above. This course also has a **Consumer Insights Lab** component, where the focus will be on enhancing your critical thinking and knowledge-creation skills in the context of making real-world marketing decisions. Altogether, these tasks are designed to provide students the opportunity to learn the fundamentals of consumer behaviour and to practically apply this knowledge to managerial contexts.

### 4.2 Course format

Because of recent events related to the COVID-19 pandemic, our initial teaching will take place online. Lectures and labs will be delivered SYCHRONOUSLY via Zoom (see the Technology Needs section below) at the designated lecture times. We may return to in-person learning later in the term if the climate around the pandemic changes.

Some accommodations will be available for international students who are prevented from arriving by the beginning of the term and have properly registered their needs with their Academic Advisor. These students are still encouraged to attend lectures through a live feed via Zoom; however, a recording of in-class lectures and labs will be made available for only one business day after the scheduled date of these lectures. This is a temporary accommodation driven by the pandemic and some students’ unique circumstances. As stated by Huron, these accommodations will be discontinued if we are cleared to return to in-person learning and once all students in our class are on-campus. These accommodations are not meant for and cannot be accessed by on-campus students who have missed class.

This course organized into 5 modules that each last two to three weeks. You will be required to complete the activities for each module during its respective time span. The required activities of each module will involve completing the assigned readings, participating in live, “synchronous” lectures, labs, and discussions or presentations (i.e., screen to screen) via Zoom. Students are expected to keep up with each module throughout the term and participate in the required number of lectures, labs, and discussions. Students are also expected to have completed the assigned readings in preparation for the corresponding discussions.

Students are expected to attend all lectures and labs, and to remain in attendance throughout the entire session. Because we will be applying, extending and critiquing the material in the assigned readings, it is very important that students are prepared to talk about the material under consideration. Thus, it is expected that you will read and critically think about the assigned materials **before** coming to class. Outline versions of lecture or lab notes will be made available to students as a courtesy, and it is expected that students download and use them to maintain the pace of lectures. In addition, the outline notes contain learning objectives that illustrate what each student should grasp from the lecture and readings, and how they should prepare for the exams. Full versions of notes will NOT be provided to students under ANY circumstances. All students are responsible for all course material and should contact their peers for notes of missed classes. Lecture notes may not be available for guest speakers.

Beyond the modules, students will also be required to participate in a group project, described in detail below. Groups will be formed during the second week of classes.
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If / when we return to in-person learning, students are required to observe the following protocols in line with Huron’s COVID-19 on-campus safety requirements:

- Wearing masks or approved protective face coverings at all times;
- Ask any questions to your instructor from your seat—never approach your instructor within 2 meters;
- Do not attend class if you exhibit any COVID-19 symptoms as indicated by the Screening Questionnaire. Get notes from your peers for any missed classes.

Remember that office hours are exclusively online (see our OWL site for the Zoom link). I encourage students to use Zoom for team meetings.

4.3 Student Time and Technology Expectations

To succeed in this course, it is very important to consistently stay up-to-date and current with your readings. You should plan on spending between 8 and 10 hours each week on this course. The bulk of your weekly workload will consist of reviewing the assigned textbook or article readings and reviewing the posted lecture materials. However, you should also be devoting time each week to working on individual and group assignments, especially the term project. I recommend completing the assigned readings before the corresponding lectures and labs earlier in the week to facilitate your participation in any discussion activities.

This course will require the following technological capabilities throughout the term:

- Stable high-speed internet connection
- Microphone
- A quiet space to take part in videoconferenced lectures, labs, and group meetings.
- Webcam is strongly recommended
- Virtual office hours as well as our initial lectures and labs will be accessible via Zoom, a videoconferencing application that is supported by Western. Each student is expected to download the Zoom application onto their computers or phones (download from this web site: https://zoom.us/support/download). For security and privacy reasons, students are required to access zoom videoconferencing sessions via their UWO logins (login access from this web site: https://westernuniversity.zoom.us/).
- Regular access to Microsoft Excel is critical for the term project.
5. Textbook


There are only two options for purchasing this textbook for our course section:


Additional readings from academic journals, practitioners’ journals and the popular press are also assigned periodically, to illustrate and expand upon the concepts covered in the text (see Section 7.0).

Material covered in lectures and labs will not always be the same as material covered in the textbook. These two sources should be viewed as complimentary and not redundant. As such, students who want to do well in this course are strongly encouraged to attend lectures on a regular basis.

6. Evaluation

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<th>Summary of Evaluation Components</th>
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<td>Components</td>
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<td>Quizzes (11% each)</td>
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<td>Participation</td>
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<td>Term Project</td>
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Students are REQUIRED TO COMPLETE ALL COMPONENTS of this course. There are no exceptions to this. Extra assignments to improve grades will NOT be allowed. Grades will not be adjusted on the basis of need. It is important to monitor your performance in the course.

Below is an abbreviated summary of the evaluation components, which will be described in more detail as the course progresses.

6.1 Quizzes (55pts):
Students must complete 5 quizzes, one for each module, administered online only via our OWL course web site. Quizzes will be 30-40 minutes in length and will consist of multiple-choice
questions. Quizzes are not cumulative. Please see Section 7.0 of this outline for the schedule and the list of topics and readings covered on each quiz.

Quiz questions will be based on information from both the textbook and video-lectures or labs. Because a significant number of exam questions will come from material that is covered only during lectures, viewing them is important for obtaining a good grade in this course.

**In most cases, quizzes will be open only on the second Friday of the scheduled module.** For example, you will be able to access and begin the Quiz for Module 1 on Friday Jan 21 from 12:00am – 11:55pm EST. One you begin the quiz, you will only have 30-40 minutes to complete it, and your answers will be automatically submitted if the time has elapsed. Quizzes cannot be paused once started, or retaken for any reason. Each quiz is worth 11% of your final grade; quizzes will not be dropped from the course evaluation or reweighed under any circumstances. Students should test their internet connection before starting a quiz and use minimal bandwidth (i.e., have no other programs open) during their quiz.

If you miss a quiz, you must obtain documentation from an academic counselor that supports your reason for accommodation, otherwise you will automatically receive a zero for that missed quiz. If you are granted an accommodation, notify me immediately. You will automatically be assigned to take the quiz you missed on the next Friday that a subsequent quiz is made available, and complete both (or more) quizzes on that day. **Forgetting, unstable internet connections (see Section 4.3), or having multiple course commitments in the current week cannot be accepted as reasons for missing a quiz.**

If you write with Accessible Education and Accommodated Exams, please e-mail me as soon as you can, or well before our first quiz is administered. To retain your privacy, you do NOT need to tell me the nature of your accommodation. However, you do need to let me know how your exams are administered so I can ensure these protocols are implemented.

**6.2 Term Project (35pts):**

This project involves applying the lessons from our Consumer Insights Labs to conduct a basic test marketing study. The objectives of this project are to have you apply the course material and develop an appreciation for the process of gathering evidence to support critical marketing decisions. The project is to be done in teams (4-6 members), and all members will receive the same mark given to the team (except if there are issues indicated by peer evaluations explained below). More specific grading rubrics will be made available later in the term.

There are seven events and deadlines; please mark them down in your agendas.

1. **Teams will be formed by your instructor on Week 2,** upon which you will want to meet with your team as soon as possible to identify a peer-reviewed journal article on consumer behaviour for the article review assignment and prepare your team memo (items 2 and 3 below).

2. The first team task is to create a team memo that contains your original team name, logo, scheduling details on regular meeting times and key deliverables/events in the term. In your memo you must also identify the article that your team reviewed and discuss the industries and companies for which this article is most relevant, followed by a short describing how your team believes it can use insights from the article to address
real-world marketing problems and consumer-behaviour questions for specific industries or companies. Your team will expand on this idea during the article review assignment (item 3 below). The TEAM MEMO is due by 12:30pm on Week 3 (Jan 27). Note: Your team cannot begin or submit any other project components before completing this important stage and receiving approval from me to proceed.

3. On Week 3 (Jan 27) teams will present and discuss the findings from their peer-reviewed journal article on consumer behaviour to the class. Teams will also discuss and invite ideas from the class on how they can use insights from the article to address real-world marketing problems and consumer-behaviour questions for specific industries or companies. Teams’ discussion of their article should be 5 minutes long or less, followed by 5 minutes of question and answers; most team members must participate. This assignment is worth 5% of your course grade. The feedback from me and the class will form the basis of the test marketing study materials your team will create (items 4 and 5 below).

4. During Week 5 teams will finalize your study materials and jointly distribute the final survey. First, your team must submit the materials to be used in your test marketing study by 9:30 am EST Monday Feb. 7. Teams will use Qualtrics (https://mysurveys.uwo.ca/) to create the online survey materials that will be presented to your control group and experimental group, as well as the wording of dependent variable questions that relate to key marketing outcomes of your chosen company. I will provide feedback immediately if your team needs to make changes to their materials. Your team may not be able to complete your project without finishing this important, timely step. The survey containing all teams’ study materials will be compiled by me and distributed by each of you on Friday Feb 11. This assignment is worth 5% of your course grade; it is primarily evaluated based on the quality of your initial submission, followed by the subsequent quality of your revisions and final materials.

5. The WRITTEN REPORT is due during Week 11 by 12:30pm on Tuesday March 29. Your report should summarize information about your company, its industry, and relevant marketing environment. Most critically, it should also describe the analyses and findings of study, and the implications from the marketing problems and research questions your team identified back in Weeks 3 and 4. To help teams prepare, I will provide step-by-step guidance on how to use Microsoft Excel to perform the basic data analyses needed and format your report accordingly during Weeks 7-9. Your paper must adhere to the following: Double-spaced, 12-point font, Times New Roman, correct grammar and spelling, date and class in upper left hand corner, title centered and bolded, reference list at end, and using APA-style citations and bibliography, maximum of 15 pages not counting title page, table of contents, executive summary, references or required appendices. An electronic copy should be submitted to the Turnitin plagiarism detection system via our OWL web site by one member of your group. There are no exceptions to this requirement, and no late submissions will be accepted. This term project component is worth 15% of your course grade.
6. **A PRESENTATION** summarizing the purpose of your team’s study, findings, and potential marketing implications for your company will occur **during Week 12 during class time on April 5 and 7**. Each team member must participate in the creation and delivery of this presentation, which must be between ten and fifteen minutes long. In addition, an electronic copy of your slide deck must also be submitted to our course website by the deadline. This term project component is worth 10% of your course grade.

7. **PEER EVALUATIONS** are due by 11:55pm on **Friday April 8**. Working collaboratively in groups is still a very important part of the business world in general. All team members should participate equally; you will have the opportunity to confidentially evaluate the contributions made (or lack thereof) of fellow team members, with a peer-evaluation. If there are large discrepancies indicating there were issues relating to one or more group members not pulling their weight or participating at all, I may pursue this further. Ideally you will be able to provide e-mails and other correspondence showing that there were efforts to include all group members in the completion of the project. This feedback will be incorporated in assigning the grade for each student in the group. **Lack of participation by one or more group members will not affect the final mark of the project itself, but it can lead to less than full marks being awarded to the group member(s) who have not participated fully.** If your peers have evaluated you between 5/10 to 7/10, your individual grade on the project will be reduced by at least 10%. If your peer evaluation shows your contribution to be 5/10 or less from your group members, your individual grade on the project will be reduced by at least 20%. In the case where a group member has literally not participated at all (zero), that group member will receive a grade of zero on the project. If you are having issues relating to group participation with one or more group members, please notify me by email by **Week 5**.

**Evaluation:** In grading your project, I will pay close attention to the supporting research, clarity, originality, and overall rigor of your test marketing study. More details on the requirements of each component will be posted on our course web site; each team member is expected to know these details.

**Plagiarism** is an academic offense and will be treated as such. Students who are in doubt as to the nature of this offence should consult their instructor, Department Chair, or Dean’s Office, as well as the Huron University College Statement on Plagiarism, available at the Reference Desk in the Huron University College Library and at www.huronuc.on.ca~. In addition, students may seek guidance from a variety of current style manuals available at the Reference Desk in the Huron University College Library. Information about these resources can be found at www.huronuc.on.ca/library&computing~styleguides. Plagiarism detection software will be used in this course. Students will be required to submit their work in electronic form.

6.3 **Participation Mark (10pts):**

Participation is a very important component of this course. Students are expected to regularly attend our lectures and consumer insights labs and participate by making regular contributions to discussions. **Mere attendance is not considered sufficient** for participating in class. Weak
contributions reflect poor classroom etiquette, body language, or little effort to contribute to the discussion. Adequate contributions consist of responding to questions. Strong contributions are those which reflect that the student has read the assigned materials before class and has an accurate understanding of the content.

During the term there will be a total of 10 lectures; you are only required to participate in 6, and I will count the marks of your best 6 toward your course grade. There will be a total of 8 labs; you are only required to participate in 4 and I will count the marks of your best 4 toward your course grade. Some of the lab participation grades can be based on group assignments. Thus, your final course grade will reflect your 6 best lectures and 4 best labs, worth up to 10% of your course grade in total.

Participating in fewer than the required lectures or labs will result in an automatic 0 applied to each missed component. There will be no alternate assignments made available for missed lectures or labs.
# Lecture and Examination Schedule

The schedule and assigned readings are subject to change at the discretion of the course instructor.

<table>
<thead>
<tr>
<th>Week</th>
<th>Dates</th>
<th>Tuesdays 12:30-2:30pm</th>
<th>Thursday 12:30-1:30pm</th>
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<tbody>
<tr>
<td>1</td>
<td>Jan 11-13</td>
<td>• Lecture: Introduction to Consumer Behaviour (CB)</td>
<td>• Lab: CB methods; understanding causality in CB research</td>
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<td></td>
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<td>• Readings: Ch. 1</td>
<td>• Readings: Appendix II</td>
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<tr>
<td>2</td>
<td>Jan 18-20</td>
<td>• Lecture: The Cognitive Consumer—Perception, Learning and Memory</td>
<td>• Lab: Critical thinking in CB research, guidance on CB literature search</td>
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<td></td>
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<td>• Readings: Ch. 2, Ch. 3</td>
<td>• Readings: TBD</td>
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<td></td>
<td></td>
<td>• <strong>MODULE 1 QUIZ</strong>: Friday Jan. 21</td>
<td>• <strong>TERM PROJECT</strong>: Formation of teams</td>
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<td></td>
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<td>• Lab: Critical thinking in CB research, guidance on CB literature search</td>
<td>• <strong>TERM PROJECT</strong>: Team Memo due, discussion of peer-reviewed article</td>
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<td>3</td>
<td>Jan 25-27</td>
<td>• Lecture: Motivation and Affect</td>
<td>• Lab: Applying CB literature to real-world marketing problems</td>
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<td>• Readings: Ch. 4</td>
<td>• Readings: None</td>
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<td>• <strong>TERM PROJECT</strong>: Team Memo due, discussion of peer-reviewed article</td>
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<td>4</td>
<td>Feb 1-3</td>
<td>• Lecture: The Self, Personality, Values and Lifestyles</td>
<td>• Lab: Research Ethics, Guidance on survey design and creation through Qualtrics</td>
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<td></td>
<td></td>
<td>• Readings: Ch. 5, Ch. 6</td>
<td>• Readings: None</td>
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<td>• <strong>MODULE 2 QUIZ</strong>: Friday Feb 4</td>
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<td>5</td>
<td>Feb 8-10</td>
<td>• Lecture: Attitudes—Formation, Change, and Persuasion</td>
<td>• <strong>TERM PROJECT</strong>: Test marketing study materials due Mon Feb 7;</td>
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<td></td>
<td></td>
<td>• Readings: Ch. 7, Ch. 8</td>
<td>• Readings: None</td>
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<tr>
<td></td>
<td></td>
<td>• <strong>TERM PROJECT</strong>: Test marketing study materials due Mon Feb 7;</td>
<td>• <strong>TERM PROJECT</strong>: final online survey compiled and distributed on Fri Feb. 11</td>
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<td>6</td>
<td>Feb. 15-17</td>
<td>• Lecture: Decision-Making—Individuals and Situations</td>
<td>• <strong>TERM PROJECT</strong>: online survey data collection</td>
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<td>• Readings: Ch. 9, Ch. 10</td>
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<td>• <strong>MODULE 3 QUIZ</strong>: Friday Feb. 18</td>
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<td>7</td>
<td>Mar. 1-3</td>
<td>• Lab: Guidance on orientation to data file, basic descriptive data analysis</td>
<td>• Lab: Guidance on inferential data analysis to test hypotheses Part 1</td>
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<td></td>
<td></td>
<td>• Readings: None</td>
<td>• Readings: None</td>
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**Winter reading week – no lecture / lab**
<table>
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<tr>
<th>Week</th>
<th>Dates</th>
<th>Tuesdays 12:30-2:30pm</th>
<th>Thursday 12:30-1:30pm</th>
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<tr>
<td>8</td>
<td>Mar. 8-10</td>
<td>- Lecture: Group and Family Influences</td>
<td>- Lab: Guidance on inferential data analysis to test hypotheses Part 2</td>
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<td>- Readings: Ch. 11, Ch. 12</td>
<td>- Readings: None</td>
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<tr>
<td>9</td>
<td>Mar. 15-17</td>
<td>- Lecture: Cultural and Subcultural Influences on CB</td>
<td>- Lab: Guidance on preparing final report</td>
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<td></td>
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<td>- Readings: Ch. 13, Ch. 14</td>
<td>- Readings: None</td>
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<td>- MODULE 4 QUIZ: Friday Mar. 18</td>
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<td>10</td>
<td>Mar. 22-24</td>
<td>- Lecture: Creation &amp; diffusion of culture;</td>
<td>- Lecture: Political Ideology and CB (guest speaker TBD)</td>
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<td>- Readings: Ch. 15</td>
<td>- Readings: None</td>
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<tr>
<td>11</td>
<td>Mar. 29-31</td>
<td>- Lecture: Prosocial Consumption</td>
<td>- Lecture: Big Data and CB</td>
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<td>- TERM PROJECT: Final Report due by 12:30pm Mar. 29</td>
<td>- Readings: None</td>
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<tr>
<td>12</td>
<td>Apr. 5-7</td>
<td>- TERM PROJECT: Team Presentations</td>
<td>- TERM PROJECT: Peer Evaluations due April 8.</td>
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<td>- MODULE 5 QUIZ: Friday Apr. 8</td>
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Mandatory Use of Masks in Classrooms
Students will be expected to wear triple layer non-medical masks at all times in the classroom as per Huron policy and public health directives. Students are now permitted to drink water in class by lifting and replacing the mask each time a drink is taken. Students will be able to eat and drink outside of the classroom during scheduled breaks.

Students unwilling to wear a mask as stipulated by Huron policy and public health directives will be referred to the Dean's Office, and such actions will be considered a violation of the Huron Student Code of Conduct.

Pandemic Contingency
In the event of a COVID-19 resurgence during the course that necessitates the course delivery moving away from face-to-face interaction, all remaining course content will be delivered entirely online, typically using a combination of synchronous instruction (i.e., at the times indicated in the timetable) and asynchronous material (e.g., posted on OWL for students to view at their convenience). Any remaining assessments will also be conducted online at the discretion of the course instructor. In the unlikely event that changes to the grading scheme are necessary, these changes will be clearly communicated as soon as possible.

Student Code of Conduct
Membership in the community of Huron University College and Western University implies acceptance by every student of the principle of respect for the rights, responsibilities, dignity and well-being of others and a readiness to support an environment conducive to the intellectual and personal growth of all who study, work and live within it. Upon registration, students assume the responsibilities that such registration entails. While in the physical or online classroom, students are expected to behave in a manner that supports the learning environment of others. Please review the Student Code of Conduct at: https://huronatwestern.ca/sites/default/files/Res%20Life/Student%20Code%20of%20Conduct%20-%20Revised%20September%202019.pdf.

Prerequisite and Antirequisite Information
Students are responsible for ensuring that they have successfully completed all course prerequisites and that they have not completed any course antirequisites. Unless you have either the requisites for this course or written special permission from your Dean to enroll in it, you may be removed from this course and it will be deleted from your record. This decision may not be appealed. You will receive no adjustment to your fees in the event that you are dropped from a course for failing to have the necessary prerequisites.

Attendance Regulations for Examinations
A student is entitled to be examined in courses in which registration is maintained, subject to the following limitations:
1) A student may be debarred from writing the final examination for failure to maintain satisfactory academic standing throughout the year.

2) Any student who, in the opinion of the instructor, is absent too frequently from class or laboratory periods in any course will be reported to the Dean of the Faculty offering the course (after due warning has been given). On the recommendation of the Department concerned, and with the permission of the Dean of that Faculty, the student will be debarred from taking the regular examination in the course. The Dean of the Faculty offering the course will communicate that decision to the Dean of the Faculty of registration.

Review the policy on Attendance Regulations for Examinations here: https://www.uwo.ca/univsec/pdf/academic_policies/exam/attendance.pdf.

**Statement on Academic Offences**
Scholastic offences are taken seriously and students are directed to read the appropriate policy, specifically, the definition of what constitutes a Scholastic Offence, at the following website: https://www.uwo.ca/univsec/pdf/academic_policies/appeals/scholastic_discipline_undergrad.pdf. The appeals process is also outlined in this policy as well as more generally at the following website: https://www.uwo.ca/univsec/pdf/academic_policies/appeals/appealsundergrad.pdf.

**Turnitin.com**
All required papers may be subject to submission for textual similarity review to the commercial plagiarism detection software under license to the University for the detection of plagiarism. All papers submitted for such checking will be included as source documents in the reference database for the purpose of detecting plagiarism of papers subsequently submitted to the system. Use of the service is subject to the licensing agreement, currently between The University of Western Ontario and Turnitin.com (http://www.turnitin.com).

**Statement on Use of Electronic Devices**
It is not appropriate to use electronic devices (such as, but not limited to, laptops, cell phones) in the classroom for non-classroom activities. Such activity is disruptive and distracting to other students and to the instructor, and can inhibit learning. Students are expected to respect the classroom environment and to refrain from inappropriate use of technology and other electronic devices in class.

**Statement on Use of Personal Response Systems (“Clickers”)**
Personal Response Systems (“clickers”) may be used in some classes. If clickers are to be used in a class, it is the responsibility of the student to ensure that the device is activated and functional. Students must see their instructor if they have any concerns about whether the clicker is malfunctioning. Students must use only their own clicker. If clicker records are used to compute a portion of the course grade:
- the use of somebody else’s clicker in class constitutes a scholastic offence
- the possession of a clicker belonging to another student will be interpreted as an attempt to commit a scholastic offence.

**Academic Consideration for Missed Work**
Students who are seeking academic consideration for missed work during the semester may submit a self-reported absence form online provided that the absence is 48 hours or less and the other conditions specified in the Senate policy at https://www.uwo.ca/univsec/pdf/academic_policies/appeals/accommodation_illness.pdf are met.

Students whose absences are expected to last longer than 48 hours, or where the other conditions detailed in the policy are not met (e.g., work is worth more than 30% of the final grade, the student has already used 2 self-reported absences, the absence is during the final exam period), may receive academic
consideration by submitting a Student Medical Certificate (for illness) or other appropriate documentation (for compassionate grounds). The Student Medical Certificate is available online at https://www.uwo.ca/univsec/pdf/academic_policies/appeals/medicalform.pdf.

All students pursuing academic consideration, regardless of type, must contact their instructors no less than 24 hours following the end of the period of absence to clarify how they will be expected to fulfill the academic responsibilities missed during their absence. Students are reminded that they should consider carefully the implications of postponing tests or midterm exams or delaying submission of work, and are encouraged to make appropriate decisions based on their specific circumstances.

Students who have conditions for which academic accommodation is appropriate, such as disabilities or ongoing or chronic health conditions, should work with Accessible Education Services to determine appropriate forms of accommodation. Further details concerning policies and procedures may be found at: http://academicsupport.uwo.ca/.

Policy on Academic Consideration for a Medical/ Non-Medical Absence

(a) Consideration on Medical Grounds for assignments worth less than 10% of final grade: Consult Instructor Directly and Contact Academic Advising

When seeking consideration on medical grounds for assignments worth less than 10% of the final course grade, and if the student has exceeded the maximum number of permissible Self-Reported absences, the student should contact the instructor directly. The student need only share broad outlines of the medical situation. The instructor may require the student to submit documentation to the academic advisors, in which case she or he will advise the student and inform the academic advisors to expect documentation. If documentation is requested, the student will need to complete and submit the Student Medical Certificate. The instructor may not collect medical documentation. The advisors will contact the instructor when the medical documentation is received, and will outline the severity and duration of the medical challenge as expressed on the Student Medical Certificate and in any other supporting documentation. The student will be informed that the instructor has been notified of the presence of medical documentation, and will be instructed to work as quickly as possible with the instructor on an agreement for accommodation.

(b) Consideration on Non-Medical Grounds: Consult Huron Support Services/Academic Advising, or email huronsss@uwo.ca.

Students seeking academic consideration for a non-medical absence (e.g. varsity sports, religious, compassionate, or bereavement) will be required to provide appropriate documentation where the conditions for a Self-Reported Absence have not been met, including where the student has exceeded the maximum number of permissible Self-Reported. All consideration requests must include a completed Consideration Request Form. Late penalties may apply at the discretion of the instructor.

Please review the full policy on Academic Consideration for medical and non-medical absence at: https://www.uwo.ca/univsec/pdf/academic_policies/appeals/accommodation_illness.pdf. Consult Huron Academic Advising at huronsss@uwo.ca for any further questions or information.

Support Services
For advice on course selections, degree requirements, and for assistance with requests for medical accommodation, students should email an Academic Advisor in Huron’s Student Support Services at huronsss@uwo.ca. An outline of the range of services offered is found on the Huron website at: https://huronatwestern.ca/student-life/student-services/.
Department Chairs, Program Directors and Coordinators are also able to answer questions about individual programs. Contact information can be found on the Huron website at: https://huronatwestern.ca/contact/faculty-staff-directory/.

If you think that you are too far behind to catch up or that your workload is not manageable, you should consult your Academic Advisor. If you are considering reducing your workload by dropping one or more courses, this must be done by the appropriate deadlines. Please refer to the Advising website, https://huronatwestern.ca/student-life/student-services/academic-advising/ or review the list of official Sessional Dates on the Academic Calendar, available here: http://www.westerncalendar.uwo.ca/SessionalDates.cfm.

You should consult with the course instructor and the Academic Advisor who can help you consider alternatives to dropping one or more courses. Note that dropping a course may affect OSAP and/or Scholarship/Bursary eligibility.

Huron Student Support Services: https://huronatwestern.ca/student-life/student-services/
Office of the Registrar: https://registrar.uwo.ca/
Student Quick Reference Guide: https://huronatwestern.ca/student-life/student-services/#1
Academic Support & Engagement: http://academicsupport.uwo.ca/
Huron University College Student Council: https://huronatwestern.ca/student-life/beyond-classroom/hucsc/
Western USC: http://westernusc.ca/your-services/#studentservices

**Mental Health & Wellness Support at Huron and Western**
University students may encounter setbacks from time to time that can impact academic performance. Huron offers a variety of services that are here to support your success and wellbeing. Please visit https://huronatwestern.ca/student-life-campus/student-services/wellness-safety for more information or contact staff directly:

Wellness Services: huronwellness@huron.uwo.ca
Community Safety Office: safety@huron.uwo.ca
Chaplaincy: gthorne@huron.uwo.ca

Additional supports for Health and Wellness may be found and accessed at Western through, https://www.uwo.ca/health/.